

# BUY SELL RENT

## RATES AND RULES.

Figure one cent a word for first insertion, one-half cent a word for each insertion thereafter, minimum 10 words. Special rates on contract. No ad charged for less than 15 cents. "Situations Wanted" advertisements will be run three times for the price of one.

Such words as, "To Rent," "Wanted to Rent," "For Sale" and "Wanted" (in Real Estate classifications) are required as part of the advertisement. Errors which clearly lessen the value of the advertisement whether the fault of the paper, or due to carelessness on the part of the advertiser, will be rectified by publication without charge.

Persons who do not want their identity known, may have replies addressed to box number at News-Times office. Replies to out-of-town advertisers will be sent prepaid on Wednesday and Sunday of each week unless otherwise instructed.

Classified advertisements for The Sunday News-Times will be received for classification up to 9 o'clock Saturday night. Up to 12 o'clock Sunday night advertisements will be accepted to go under "Too late to classify."

Advertisements for the All-Day News-Times will be received for classification up to 9 o'clock p. m. on the day preceding that in which they are to appear.

For the afternoon edition of the same day, advertisements will be classified up to 12 o'clock noon.

The News-Times will not be responsible for more than the first incorrect insertion of any advertisement ordered for more than one time.

The News-Times will appreciate advice from people defrauded by advertisers in their columns. It is the purpose of this paper to keep these columns clean, so far as this is possible.

## LOST AND FOUND.

FOUND—Pair of nose glasses on Lincoln way E. Owner can have same by calling George Wyman & Co., or 415 LaFayette terrace.

## SITUATION WANTED—MALE.

The News-Times will print all "SITUATION WANTED" advertisements, when paid for in advance, THREE times for the usual price of ONE insertion, SEVEN times for the price of THREE insertions.

## SITUATION WANTED—FEMALE.

WANTED—By a middle aged widow a place as housekeeper in widower's home. No objection to country. 311 N. Mich. Bell phone 1945.

WANTED—Early work by experienced white woman. Washing, ironing, cleaning, also hotel experience. Apply Mrs. Horgan, 334 N. Hill st.

WANTED—Girl to demonstrate in window. Call at Hotel Crescent. Call for Mr. Edson.

WANTED—Sewing by the day by reliable dressmaker. Bell phone 2724.

WANTED—Washing and ironing to do. Home phone 4122 R. R.

## HELP WANTED—MALE.

WANTED—At once, machinists and handy men for machine shop work. Apply E. H. Ahara, Supt. Dodge Mfg. Co., Mishawaka, Ind.

WANTED—First class costume coat makers, also helpers wanted. 221 S. Main st. Streng.

WANTED—Experienced hand ironer and machine operator. Apply in person; do not telephone. Ideal laundry.

WANTED—Short order cook for night. Apply in person, Ross' restaurant, Mishawaka.

WANTED—Young man to learn barber's trade. 203 Victoria av.

WANTED—Men to husk corn by the bushel. Apply Summit Farm, W. Division st.

WANTED—Bellboy. Hotel Mishawaka.

## WANTED—FEMALE HELP.

WANTED—Blindery girls. Apply Catalog Service Co.

WANTED—Cultured woman to work a few hours each day. Bell 3440. Home 1038.

WANTED—Chambermaid. Hotel Mishawaka.

## HOUSEWORK AND DOMESTICS.

WANTED—A girl for cooking and general housework. One to go to home nights preferred. Apply afternoons 1128 Woodward av. Mrs. John O'Brien, 317 Horatio st.

WANTED—Girl or woman for general housework. One to go home nights preferred. Apply afternoons 1128 Woodward av. Mrs. John O'Brien, 317 Horatio st.

WANTED—Experienced housemaid for small family. No washing. Good wages and good home. Apply 317 Woodward av. Mrs. John O'Brien, 317 Horatio st.

WANTED—Lady to wash dishes. 118 S. Mich. st. Chop Sney.

## HOUSEWORK AND DOMESTICS.

WANTED—Experienced girl for general housework. No washing or ironing. Two in family. High wages. 319 Horatio st.

WANTED—A competent girl for general housework in small family. Home phone 5065. Bell 3241.

WANTED—Girl for general housework. 320 S. William st. Bell 2904.

WANTED—Woman to help in farm boarding house. Call Co. B. 9192 after 6 p. m.

WANTED—Middle-aged woman for plain cooking. Home 5900.

## OFFICE HELP.

SEPTEMBER AND OCTOBER, Our Emp. Dept. Received Many Calls. Stenographers, Bookkeepers, Typists, Dictaphonists, Auditors, Private Secs., Credit & Cost Checks, General Office People. Call and Register Free. BUSINESS MEN: Call Home 210, Bell 2900, For Office Assistant, E. Service, Thomas S. Jones of Stenography & Typing (Emp. Dept.) Licensed Emp. Agency, American Trust Bldg.

A COURSE AT THE KELLEY BUSINESS SCHOOL, spells efficiency. We teach the famous Bliss System of bookkeeping and accounting. Gregg system of shorthand and touch typewriting. Knox system of salesmanship and business efficiency. Business English, etc. Day and night school. Free employment bureau. Begin any day or evening. Ask for free particulars. Home 2844. Bell 993.

WANTED—Young men and women. Prepare for office positions at South Bend Business College. Day or night sessions. Enter at any time. Individual instruction given in all branches. Catalog free. Write, call or telephone. Bell 531; one 5351. Office open every week day. Monday, Wednesday and Friday evenings. South Bend Business College.

HELP WANTED—MISCELLANEOUS

WANTED—Two or three hustling solicitors, men or women, who possess honesty, ability and energy, to work on a salary or commission basis. Call between 9 and 12 o'clock for appointment. O. R. Entzian, 913 Portage av. city.

MEN, women, common schooling, desiring Government positions, \$70 monthly, write for list 63 immediately. Philadelphia Civil Service School, Philadelphia, Pa.

BUSINESS PERSONALS.

"SALSAD" Restored and cleaned. Softens and purifies water. Turns it into an efficient harmless cleaner. Don't use Salsad for washing and cleaning unless you wish to save labor and money.

For free sample and booklet 'phone Bell 5368 or ask your grocer.

DELLA SWARTZ—Graduate masseuse, 611 E. Brown st. Bell phone 3317; one 5351. Office open every week day. Monday, Wednesday and Friday evenings. South Bend Business College.

SPINELLA Corsets. Bell 3449; Home 1038.

NAMES YOU OUGHT TO KNOW.

ANCIENT BUT GOOD ADVICE from THE FASHION SHOP—111 W. Wayne St.—Home Phone 5072.

"A STITCH IN TIME SAVES NINE."—Your hair needs a little extra care. Let us make up for you in up-to-the-minute creations. Let us save your clothes and also your money.

"Y. U. I. D. R. S. S. M. A. K. E. R."

"THE COMFORT SHOP." Bell 657—30th E. J. M. S. Bldg. Home 6191.

Are you afflicted with unsightly hairs on arms or face? Come here and have them removed by electrolysis. Skilled operators, painstaking work. Please for appointment.

THE NAME SUGGESTS THE THOUGHT.

Haverstock the "White man" 208 West Jefferson Blvd. Home phone 2172; stands for more than mere salesmanship; he is a professional who knows his business and also repairs any make of family machine for \$1.

SCREEN DOORS and windows should be ordered now. We make all kinds and those that last and fit. We repair and replace all screens and sell screen wire. Miller Cabinet and Machine Shop, 216 Portage av. Home phone 2032.

CITY MOVING AND WRECKING CO. does house moving, hoisting and hauling safes, boilers, etc. We also buy houses. Office 40 S. Laurel st. Home phone 5122; Bell 122.

D. ARMSTRONG, 122 E. Conna. Home phone 5533. Call him for all kinds of locksmith work, rubber stamps and stencils, umbrellas, baby cabs, etc.

DO YOU KNOW THAT

SPINAL ADJUSTMENTS remove the cause of disease; aid in development; restore co-ordination; and get you acquainted with your own peculiar make-up. Know your own. Investigate. H. M. Barnes, chiropractor, 24 floor 3224 South Michigan st. (Indiana Theater Bldg.) Home phone 2170.

Why not have your rugs cleaned with the Hot Point Electric Rug Cleaner? If you have electricity? Cleans thoroughly without dust or injury to the sizing. Call O. W. Schaffner, 127 W. Jefferson for estimate of rental or selling price of cleaner. Bell 620; Home 1257.

Shovel cleaners, repair and rebuilds cars. Bell 2288.

BAITMAN sells the best coal in the city. Lowest prices now. Bell 70; Home 6341.

## DO YOU KNOW THAT

(Continued.)

WE CALL FOR and deliver your shoes without extra charge. Our high grade shoe repairing cannot be excelled. QUALITY SHOE REPAIR CO., 120 N. Michigan st., South Bend, Ind. Give us one trial.

GRUMMELL SUPPLY CO., Bell 1280, Home 6240, sells forked \$9 coal at \$4 per ton all winter.

STORAGE AND TRANSFER.

WOODWARD'S STORAGE AND TRANSFER LINE.

Rear of Roberton Hotel, E. Wayne st. Call and see our warehouse before storing your furniture.

FOR RENT—FURNISHED ROOMS.

FOR RENT—One nicely furnished front room, suitable for 2 gentlemen or couple in strictly private home. All modern conveniences. Splendid neighborhood. 512 W. Colfax av. Home phone 8877.

WANTED—An unfurnished room in private home; will be permanent. Inquire 316 W. Wayne st.

WANTED TO RENT—Two or three unfurnished rooms. Call 3025 Bell.

TO RENT—Men in the Y. M. C. A. for rooms. Reasonable rates.

FOR RENT—Furnished rooms. 107 W. Colfax.

FOR RENT—HOUSEKEEPING ROOMS.

FOR RENT—Rooms furnished complete for light housekeeping. Gas, bath, furnace heat. Rent very reasonable. Call after 6 p. m. 3085 N. Wood st.

FOR RENT—Furnished rooms for light housekeeping. 301 N. Lafayette.

FOR RENT—STORES AND OFFICES

FOR RENT—Office rooms, either single or en suite; building is centrally located; elevator service and other modern conveniences are your offices properly kept up? Janitor service included in rental; office and everything is kept in first class condition. Apply Dr. E. B. Dean, Dean Building.

FOR RENT—Store room and market equipped with counters and shelving; good ice box and meat blocks, rendering kettles, etc. Home phone 6331. John Roth, 214 W. Jefferson Blvd.

FOR RENT—FLATS.

FOR RENT—6 livable rooms up stairs, 412 N. Olive st., John Roth, 214 W. Jefferson Blvd. Home phone 6331.

FOR RENT—HOUSES.

FOR RENT. 7 rooms, E. Bartlett st., modern, garage \$35. 7 rooms, S. Main st., modern, garage \$20. 7 rooms, N. Hill st., partly modern \$16. 5 rooms, N. Hwy st. \$11. 5 rooms, W. Linden st. \$10. 5 rooms, W. Bowman st. \$10. 5 rooms, Kenwood av. \$9. 6 rooms, McCarter st. \$8. 4 rooms, Kenwood av. \$7. 6 rooms, River Park \$8. 10 acres, new six room house, bath \$10.

HASTINGS, Bell 211. 218 N. Michigan st. Home 6440. Office Open Evenings.

FOR RENT—Six room house, Indiana av., \$6.00; six room house, Kentucky st., \$6.00; six room house, Division st., \$7.00; S. M. Robinson and Son, 124 N. Main st., Home phone 6114. Bell phone 680.

FOR RENT—6 room house \$6; 6 room house \$9. Call J. M. S. Bldg. Home 6191.

FOR RENT—Six room cottage and bath, modern except furnace. Inquire 1137 S. Franklin.

FOR RENT—Part of house, modern except furnace. 5 rooms and bath, near Springfield. 2708. 1701 Vista av.

FOR RENT—10 room brick house and bath, large yard, 1/2 acre. 1911 S. Franklin. Inquire Dudley M. Shively.

FOR RENT—House at 618 Lincoln way W. Modern except furnace. Inquire 522 Lincoln way W.

FOR RENT—8 room house, near In. Modern except furnace. For exchange, good house for 40 acres. Bell 1737.

FOR RENT—Eight room modern house on W. Washington av. Home phone 1685.

FOR RENT—Basement at 310 E. Washington av. Fine for a small business. Moore the Printer, or Max Adler.

FOR RENT—7 room house, all modern except furnace. Inquire 725 W. Lashelle.

FOR RENT—6 room house, 317 E. Dayton st. Call Home 1880 or 1274; E. Jefferson Blvd.

FOR RENT—4 room house, \$8.00, 325 Jefferson Blvd.

FOR RENT—8 room modern house, 608 N. Lafayette st. Call 219 W. Navarre st.

FOR RENT—Modern house cheap. Inquire 321 E. South st. Home phone 1888.

FOR RENT—5 room house, 927 Hill st. Bell phone 2274.

HOUSEHOLD GOODS.

FOR SALE—Heating stoves of all descriptions. Base burners, hot blast, plain oak. Also all sizes in laundry stoves at low prices. Avery and Hull, 208 N. Main st.

# HOW TO WRITE A WANT AD

"First know what you want to say. Then say it. Use simple words. Make your meaning absolutely clear. Leave nothing to the reader's imagination—as this want ad does:

FOR RENT—1193 Jones street, 6-room house, \$25.00. Address OWNER, care News-Times.

This advertiser was "penny wise and pound foolish." He gave so little information it is safe to say he never had an answer.

What about the condition of the house? Plenty of closets? Lighting? Heating? Has the house an attic? Cellar? Or both? Is there a rear yard? Front yard? Rear porch? Front porch? And many other points?

No one but the owner knows. Surely one should not expect results from such meager information.

And there's not one word about car line. Even though some may know, there are others who don't. And strangers are arriving daily, some of whom may stay for good.

Now, read this for an example of how to write a want ad that will bring replies:

FOR RENT—1193 Jones street, 6-room house in splendid condition, with large closet in every living room and in the second-floor bathroom with curtain; roomy kitchen with modern gas stove practically new; large cement cellar; full-sized front yard, 75-foot rear yard; large front and rear porch. Get key next door; \$25.00 monthly. Address OWNER, care News-Times.

Here is information from which we form a mental picture of this house. If we were seeking one in such a location this want ad would send us scurrying out there for fear some one would get ahead of us.

What if this want ad does cost a little more, it is bound to pay by the inquiries it will bring—and inquiries from prospective tenants are what this advertiser wants or he wouldn't advertise.

This applies to the writing of all want ads, whether it is a house you wish to rent, a business you wish to sell, or a farm you wish to buy.

Give ALL the information you want. Write YOUR TYPE READER. Then bring it to The News-Times, or

PHONE BELL 2100 HOME 1151

ASK FOR MISS CLASSIFIED

THE NEWS-TIMES

HOUSEHOLD GOODS.

(Continued.)

FOR SALE—Two hard coal base burners, one small gas heater, one dining table, 6 dining chairs, one sewing machine, 3 single beds, and 2 double beds. Will sacrifice for quick sale. 129 E. Jefferson.

FOR SALE—Cheap, one 4-hole Jewell kitchen range, one oak hall tree, and one couch. Call 1409 S. Main st.

FOR SALE—Household goods, 223 S. Taylor st.

FOR SALE—A base burner coal stove in first class condition. Cheap for a quick sale. Inquire 1241 Lincoln way W.

AUCTION AT 1315 E. Indiana av., just east of Leor st., Thursday, 1.30. Come as everything sells.

FOR SALE—Solid mahogany dining room set, glass chandelier. Best class condition; also mahogany library table. 328 N. Lafayette. Bell phone 1161.

AUCTION SALES AND AUCTIONEERS.

Hunsberger, live stock, real estate auctioneer. Home phone 1668, Bell 322 Mishawaka.

FOR SALE—REAL ESTATE.

NOTICE—The war is nearly all over. So is real estate. Get in touch (home) so that all the Howitzers (landlords) can't move you out. We have some dandy bungalows for sale at 802 E. Bowman st., 1625 Date av., and on Lafayette st., also a fine house on S. Main st., steam heated, for sale at a bargain. New houses just being built on E. Fox and N. Olive st., near Michigan av. A double house on S. Franklin st., cheap (rents well). Also a good sewing proposition on E. Kenney st., at a bargain. Farms from 5 acres up to 200 acres. We make loans on city Real Estate and Farms. See us, Charles E. Smith and Co., 303 Citizens' Bank Bldg., Bethel, care Fox & Smith & Co., 303 Citizens' Bank Bldg., Phones, Bell 489; Home 5777; or Joseph Kish, 1316 Liston st. Bell 1231, South Bend, Ind.

FOR SALE—High class farm of 200 acres, 2 1/2 miles east of Niles, Mich. Best improved farm in country. Buildings all new. Soil, river bottom. 40 acres of timber. Price \$75 per acre. Inquire of Joseph Kish, Jr., with Charles E. Smith & Co., 303 Citizens' Bank Bldg., Phones, Bell 489; Home 5777; or Joseph Kish, 1316 Liston st. Bell 1231, South Bend, Ind.

## FOR SALE—REAL ESTATE.

(Continued.)

WHITCOMB AND KELLER, Cash or Payments.

8-room modern house, E. Wayne st. 8-room modern house, Riverside Drive. 8-room modern house, Portage av. 7-room modern house, N. O'Brien st. 6-room modern house, W. Seventh st. 6 or 10-acre tract, 2 miles west city limits. Vacant lots on Riverside Drive, Duball, Dayton and Bowman sts. and will build to suit the purchaser.

WHITCOMB AND KELLER, Jefferson Building.

FOR SALE. Seven-room house on Ohio st., one-half block from Michigan st., \$2,100.

Two acre lots on Portage av., close to pavement. Will sell on contract. Seven-room house; partly modern; large barn. Milton av., \$1,500.

McHENRY REAL ESTATE, 118 S. Main st. Bell 290.

Home phone 5783.

REAL ESTATE FOR SALE.

Wanted a good bungalow of five or six rooms all on the ground floor, also house of about seven rooms with bath, need not have deep basement. Somewhere between South st. and Broadway and west of Fellows st., priced up to \$2,000.

CENTRAL REALTY CO., 230 S. Mich. st. Over Landor's drug store, open evenings. Home phone 5111, Bell phone 432.

FOR SALE OR RENT—A fine manufacturing plant, good brick buildings, 33,000 square feet floor space, steam heated, well-lighted, operated by never failing water power located on New York Central lines and Grand Trunk A. J. and J. W. Schneider, agents, Mishawaka, Ind.

FOR SALE—Good eight room house near Studebaker factory on paved street. Will take vacant lot as first payment, balance at \$15 per month. Bell phone 4302; Home phone 6538. Indiana Title and Loan Company Title Bldg., cor. Main and Center sts.

FOR SALE—Seven room house in the 300 block on Notre Dame av. East front, large deep basement. Modern except furnace. Will sell on easy terms. Price \$2,500. Bell phone 4352. Home phone 6538. Wm. J. O'Neil, Title Bldg.

FOR SALE—Good new six room house near Oliver school, partly modern, large basement, large lot, nice place to live. Bell phone 4352; Home phone 6538. F. M. Jackson, Title Bldg., cor. Main and Center sts.

FOR SALE—Cheap. Or exchange for city property, 5-acre tract with new house. Near Indiana. Only 5 miles west. M. L. Russell, 418 S. Lafayette st.

FOR SALE—Double house on paved street close to W. Linden st. Will take vacant lot as first payment. Bell phone 4352; Home phone 6538. W. J. O'Neil, Title Bldg., cor. Main and Center sts.

FOR SALE—Four room house on S. Sixteenth st., \$1,000. Price \$800. Lot alone worth \$400. See John Roth, 214 W. Jefferson Blvd.

FOR SALE—Vacant lot in northwest part of city, very desirable for residence or business. Real bargain. Home phones 5102-5702.

FOR RENT OR SALE—An 8-room house with barn. Inquire 704 Rush.

FOR RENT OR SALE—House. Inquire 938 Riverside drive.

FOR SALE OR EXCHANGE.

FOR SALE OR EXCHANGE. New five room bungalow in River Park for \$1500. Part cash, balance easy payments.

New seven room house and two lots in River Park. Will exchange for inside property and pay cash difference, or sell on easy payments.

Vacant lots in either Mishawaka or South Bend to exchange for improved property or a farm.

Twenty acres with new buildings to exchange for city property.

Six room house and barn with ten acres. Will sell on payments or exchange for city property.

Four acre tract near Notre Dame. Will build on this tract and sell on payments.

Five acres, vacant, west of South Bend. Will exchange for either improved or vacant city property.

Small tracts at state line, near Niles in terms, to sell on payments or exchange for improved property.

HASTINGS, Bell 211. 218 N. Michigan st. Home 6440. Office Open Evenings.

WILL SELL OR TRADE for city property, hotel and five cottages on border of large lake located in Michigan. For further information write Resort B, News-Times.

WANTED—To trade for farm, a 4 room house and 6 lots near factories, 211 N. Jackson st.

FARM LANDS.

FOR SALE—High class farm of 200 acres, 2 1/2 miles east of Niles, Mich. Best improved farm in country. Buildings all new. Soil, river bottom. 40 acres of timber. Price \$75 per acre. Inquire of Joseph Kish, Jr., with Charles E. Smith & Co., 303 Citizens' Bank Bldg., Phones, Bell 489; Home 5777; or Joseph Kish, 1316 Liston st. Bell 1231, South Bend, Ind.

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